

CII CIES Chiratae FOR FAMILY OFFICES

“Why investing in startups should be a part of your portfolio”

26th September 2024, Chennai

DRAFT AGENDA

<p><i>The total number of UHNIs (net-worth>US\$ 30M) in India by 2024 is expected to be over 10k. The number is expected to grow considerably in the next few years. Today, 140 Family offices in India preserve, enhance, and transition UHNI wealth whose allocation towards Alternative assets (which includes PE/VC) is only 20%. Indian family offices are expected to invest USD 30 billion in local startups by 2025. This will make up for 30% of the USD 100 billion capital Indian startups are likely to raise over the upcoming years. India has over 75K+ start-ups and, home to 114 unicorns. It is imperative to recognize wealth creation within the country, investors comprising of Indian Family offices, HNIs and UHNIs mostly invest in conventional asset classes like stocks, real-estate and gold and if we try to channelize a fraction of their investments towards funding Indian start-ups it would boost the ecosystem to great lengths. This workshop is intended for sensitizing the importance of investing in startups and the expected outcome is to generate an interest in funding by family offices into start-ups.</i></p>	
1430 – 1435 hrs	Welcome Address
1435 – 1500 hrs	Overview of Indian start-up eco-system
1500 – 1520 hrs	Opportunities & benefits of investing for family offices, UHNW in start-ups.
1520 – 1600 hrs	Science of Venture Investing
1600 – 1620 hrs	Panel Discussion – Discussion - Direct Investment vs. Investing through Funds
1620 – 1645 hrs	Tea Break
1645 – 1715 hrs	Legal aspects while investing in startups.
1715 – 1745 hrs	Presentation by Founders
1745 - 1825hrs	Case Studies
1825 - 1830hrs	<u>Vote of Thanks</u>
1830 onward	<u>Followed by dinner</u>